



# CAPABILITY STATEMENT

LIMS, LABORATORY AUTOMATION, SOFTWARE,  
SAAS, INSTRUMENT INTEGRATION, CONSULTING, TRAINING, SUPPORT

LEADERS IN LIMS

INNOVATION. PERFORMANCE. SUCCESS.

## Background

Founded in 1994, Accelerated Technology Laboratories, Inc. (ATL) is a woman-owned small business headquartered in West End, NC. Our company offers Laboratory Information Management Systems (LIMS) software, enhancements consulting, implementation, training, and support to the water/wastewater, food/beverage, environmental, agricultural, energy, manufacturing, pharmaceutical and cannabis industries along with the government sector. Our automation solutions make our users' daily work more efficient, more accurate, and more profitable.

Our mission is to understand each client's data analysis and information management needs, and work together with them to implement a system specifically designed to support those needs and goals.

## Core Competencies

- ✓ Laboratory Information Management Systems (LIMS)
- ✓ Client Portals - For real-time data access (Request Point/Result Point)
- ✓ Data Management/Historical Data Migration
- ✓ Instrument Integration
- ✓ Mobile Technology 4G/5G, WiFi
- ✓ Consulting and Professional Services (Training, Needs and Optimization Analysis)
- ✓ 100 percent US-based Software, Support, and Training
- ✓ Software as a Service (SaaS)
- ✓ Custom Programming, Algorithm development

## Differentiators

**Commitment to our clients' success** – ATL is committed to the success of our solutions beyond implementation and go-live. We employ diverse, multidisciplinary subject matter experts to support successful implementations and allow us to consistently improve our methods and processes.

**ATL delivers superior service after going live** – We provide our clients with project/account management, training, and support – As an ISO certified company, we are constantly evaluating and improving our methods and processes.

**Tailored systems out of the box** – Our solutions can be used with existing processes—integrating with instrumentation, providing required reports and meeting regulatory compliance. ATL invests in the latest technology; offering our clients the most user friendly, stable and current LIMS solutions.

**Flexible configuration tools** – As operations expand and needs change, ATL solutions keep pace. Our software allows users to configure screen captions, number formats, field names, hide and rearrange columns, set custom colors and also leverage workflows and integrated report designers.

## Major clients

ATL's client base includes government and commercial enterprises, and spans the industry spectrum, including Fortune 500 companies, utilities, environmental, chemical, manufacturing, food and beverage, industrial hygiene, and the military.

Commercial	Government
Duke Energy	US Army
SunCoke Energy	US Navy
Silicon Valley Clean Water	USGS
Smithfield	USDA
Ocean Spray	EPA
Fairfax Water	USG

## Contract Vehicles

Multiple Award Schedule (MAS Information Technology Category) (formerly GSA Schedule 70)

511210

54151ECOM

541515

611420

## Certifications

Microsoft Gold Partner — Application Development

ISO 9001:2015 — Quality Management

Cloud Deployment — VMWare®/Citrix® Ready Certified

Small Business, Woman-Owned Business

NC HUB Certified

## General Information

- ✓ **Registered Company Name:** Accelerated Technology Laboratories, Inc.
- ✓ **DBA:** Accelerated Technology Laboratories, Inc.
- ✓ **Year Incorporated:** 1994
- ✓ **State of Incorporation:** North Carolina
- ✓ **Corporation Type:** S
- ✓ **DUNS:** 945993509
- ✓ **CAGE Code:** 1C6M3

## North American Industry Classification System (NAICS)

- ✓ NAICS: 511210 Software Publishers
- ✓ NAICS: 541511 Custom Computer Programming Services
- ✓ NAICS: 611420 Computer Training

## Partners/Authorized Resellers

